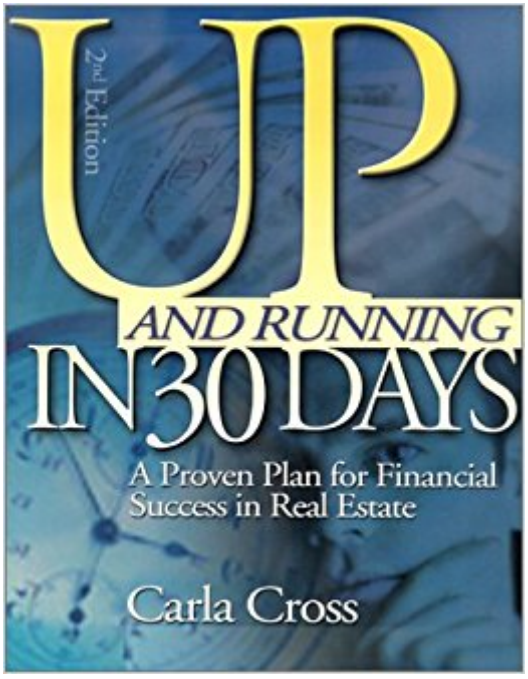
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Up And Running In 30 Days: A Proven Plan For Financial Success In Real Estate



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Synopsis

This popular business start up guide prodives an effective system for new agents to successfully plan their days and weeks. Up and Running in 30 Days features a results driven business development model that will increase productivity in new and seasoned agents like.

Book Information

Paperback: 184 pages

Publisher: Dearborn Real Estate Education; 2nd edition (June 7, 2001)

Language: English

ISBN-10: 079314485X

ISBN-13: 978-0793144853

Product Dimensions: 8.5 x 0.4 x 11 inches

Shipping Weight: 1 pounds

Average Customer Review: 3.7 out of 5 stars 18 customer reviews

Best Sellers Rank: #751,254 in Books (See Top 100 in Books) #131 inÃ Â Books > Business & Money > Real Estate > Sales #9721 inÃ Â Books > Crafts, Hobbies & Home > Home Improvement & Design #14683 inÃ Â Books > Business & Money > Economics

Customer Reviews

Becoming a top-producing real estate agent requires years of experience and practice. But who can afford to wait for that first commission check? Up & Running in 30 Days will help you make a sale within the first month of your new real estate career. --This text refers to an out of print or unavailable edition of this title.

This book was a waste of money! The forms and checklists are great, but it lacks a lot of other important information. I would suggest "How to List and Sell Real Estate in the 90’s" by Daniell Kennedy, it is very motivational and packed with excellant information.

I ordered the 4th addition and only received the Third addition of this book. I did not notice it until I had already opened it. I was disappointed with this issue.

Very instructive

My husband really like this book.

Great publication and should be in ever realtor’s hand

Great for New Agents looking for Step-By-Step actions, but doesn’t consider the do-not-call laws. Beyond that, a good starting point for new agents.

I’m fairly new to real estate and I just recieved the book but I am quite optimistic to it helping me to be successful.

Great resource all around!

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